

MPN HIRING SOLUTIONS, RESULTS & ARCHIVES

Select Featured Employer Partners, e-Recruitment Campaigns, Client Event Photos & Digital Marketing Ads (online, e-Blasts, e-Newsletters, social media)

> Minority Professional Network (MPN) Specializing in Diversity and Multicultural Solutions and Results since 1998

Sample Featured Diversity Employer Partners



Sample e-Recruitment Campaign Ads



Bilingual Mortgage Loan Officer – Charlotte, NC Requisition Number: 1500029710 Training: Begins Monday, August 24th

Bank of America 🤎

Job Description:

Qualified applicants must be fluent in both Spanish & English Works with new and existing clients to provide solutions through lending and companion products that require more complex sales techniques. Work with multiple system applications to navigate enterprise products and recommend profitable solutions from unstructured inbound and outbound sales leads. Skillfully craft lending products with companion products and pricing that result in customer sales. Demonstrates solid sales production in volume or units over a sustained timeframe. Ability to handle multiple lines of business to support changing business needs. Independently work with other business units to expedite post-sale issues or problem resolution.

This position may be subject to SAFE Act registration requirements.

Pursuant to the SAFE Act requirements, all employees engaged in residential loan mortgage originations must register with the federal registry system and remain in good standing. If your position requires SAFE Act registration, you will be required to register and to submit to the required SAFE Act background check and registration process. Failure to obtain and/or maintain SAFE Act registration may result in your immediate termination.

Required Skills:

Qualified applicants must be fluent in both Spanish & English with the following required skills:

- 1+ years sales call center experience
- Must be able to conduct mortgage loan interviews with clients in Spanish.
- Must have a strong Sales Culture mentality
- Thorough knowledge of mortgage products and programs
- Ability to assess needs and suggest/promote alternative products or services
 Proficient in all platform systems utilized within the
- environment and/or aptitude in system technologies
- Ability to work under pressure during high volumes
- Ability to build and maintain positive rapport with service partners
- Ability to delegate, multi-task and adapt easily to change
 Clear and concise communication verbal, non verbal, and written

Desired Skills:

2+ years mortgage sales experience

Current availability of shifts:

Various FT Schedules between 8AM - 8PM

To apply please click below to go to the Bank of America Careers Website - http://careers.bankofamerica.com/job-detail/1500029710/unitedstates/us/bilingual-mortgage-loan-officers-spanish-centralized-salescharlotte-nc-start-08-24-15.

Bank of America and its affiliates consider for employment and hire qualified candidates without regard to race, religion, color, sex, sexual orientation, gender, gender identity, age, national origin, ancestry, citzenship, protected veteran or disability status or any factor prohibited by law, and as such affirms in policy and practice to support and promote the concept of equal employment opportunity and affirmative action, in accordance with all applicable federal, state, provincial and municipal laws. © 2014 Bank of America Corporation. All rights reserved. | ARSPF8N8 EARN WHAT YOU'RE REALLY WORTH. LIKE DAVID.

- DAVID GONZALEZ Allstate Agency Owner since 2003

Fifteen years ago, David skipped buying a new car and, instead, invested in being an Allstate Agency Owner. Today, his business has nearly tripled in size. He's built a good life by working hard and putting people first.

Learn more about how you can earn what you're really worth with Allstate.

TALK TO YOUR ALLSTATE RECRUITER IN THE NORTH CENTRAL REGION (IN,MI,OH) AREA TODAY.

Trish Mylek PHR CDR Executive Recruiter 248-994-9253 trish.mylek@allstate.com

Hear more of David's story at AllstateAgent.com



Subject to all terms and confibers as outlined in the Alfstate RBOOF Exclusive Agency Agreement and Exclusive Agency and an advection of the Alfstate RBOOF Exclusive Agency Agreement and Exclusive Agency Agency Agreement and Exclusive Agency Agency Agreement and Exclusive Agency Ag Agency Agen

Sample e-Recruitment Campaign Ads





U.S. Department of State Careers in the Foreign Service Networking Event

Thursday, June 26, 2014 - 5:30PM - 8:00PM





Learn more D

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GOING

Life Insurance, Retirement, Investments,





It's not just what you do,

A career with purpose.

it's who you do it for.

Sample e-Recruitment Campaign Ads

FIDERAL COPOSIT INSURANCE CORPORATION INSURING AMERICA'S FUTURE Career Opportunity Alert!!!

Chief Information Officer

Federal Deposit Insurance Corporation (FDIC)

For more details and to apply

<u>CLICK HERE</u> or visit mpndiversityjobs.com/display_job/54499

Application Deadline: June 6, 2014



Compliance Officer, Buffalo, NY

Our large, non-profit, child welfare organization is looking for a confident, enthusiastic individual with 3-5 years of experience in corporate compliance who is ready to cultivate a culture within our organization that promotes high quality, effective services through the prevention, detection and resolution of conduct that does not conform to federal and state law, federal healthcare program requirements and established agency policies and procedures.

To achieve this goal, the Compliance Officer will oversee day-to-day compliance operations and ensure that internal, regulatory and client service levels are achieved, through the following activities: Creating and maintaining written compliance policies and procedures regarding the standards of conduct on the staff, program and agency levels; Coordinating the operation of a Compliance Committee that works in cooperation with, and reports to, the Board of Directors and the Senior Advisory Committee and serves to advise the Chief Administrative Officer on the agency's compliance program; Maintaining a comprehensive internal audit system to ensure that the agency is in compliance with the full range of contractual and Medicaid requirements in critical operations areas and reduce the risk of fraud and improper payments; Conducting formal compliance training and informal compliance education programs, and other duties as outlined in formal job description.

Qualifications:

The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

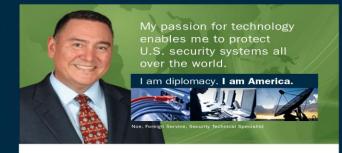
Education and/or Experience:

- · Bachelor's degree from a college or four-year university.
- Three years' of experience in corporate compliance, preferably related to Medicaid and/or managed care compliance.
- Industry related training/certification.

Skills:

- · Excellent written and oral communication skills
- · Ability to handle complex compliance research and make decisions independently.
- Ability to read, analyze and interpret rules, regulations and statutes, industry articles, financial reports and legal documents. Ability to respond to inquiries and complaints, effectively present information to customers, regulatory agencies and senior management. Able to coach and mentor program staff

Qualified applicants should send a cover letter and resume to Ms. Jennifer Raymond, jraymond@ndyfs.org.



U.S. Department of State Careers in the Foreign Service Networking Event Thursday, March 19th, 2015 • 5:30PM – 8:00PM

Networking begins at 5:30PM followed directly by the presentation at 6:30PM

The U.S. Department of State is dedicated to protecting and strengthening America's interests abroad and right here at home. So whether advocating for women's rights throughout the world, explaining American foreign policy to citizens of other countries, or helping U.S. farmers open up markets in emerging countries, you can make a difference with the U.S. Department of State.

Begin by attending our next Careers in the Foreign Service Networking Event. There, you'll have the opportunity to meet experienced Foreign Service Officers, Foreign Service Specialists, and Civil Service professionals and explore career options with the U.S. Department of State. They will explain and discuss the important work you could be doing to represent our country in the U.S. or while living and working abroad. Join us at:

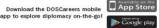
> El Paso Marriott Salon E/F 1600 Airway Blvd. El Paso, TX 79925

RSVPs are required. Seating is limited. To RSVP directly, click here.

Light refreshments will be served.

If you cannot attend, please visit careers.state.gov for more information on careers with the U.S. Department of State.





CAREERS REPRESENTING AMERICA
 careers.state.gov
U.S. citizenship is required. An equal opportunity employer.

Sample Digital Marketing Campaign Ads

WANT TO EARN MORE **THAN A PAYCHECK?**



BECOME A STATE FARM AGENT.

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agent, you'll be your own boss --- running your own

insurance and financial

services business, winning the trust of your customers,

and making a name for

yourself within

the community

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a Fortune 500[®] company.

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you've ever done

For more information, call

Garnet Ardila

Agency Recruiter

516 306 8857

Click here to visit statefarm.com

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U.S. Department of State

My Assignment:

Consider a global career where you can make a difference.











An Equal Opportunity Employer



⁶⁶As Secretary of State, I believe that smart people are at the heart of smart power. America needs its best and brightest young people to renew our commitment to diplomacy and leadership across the world." - Hillary Rodham Clinton, Secretary of State

> I invite you to serve our country, and begin by attending our next Diversity Career Networking Event. Come learn about important career opportunities from experienced Foreign Service Officers, Foreign Service Specialists, and Civil Service professionals, who will discuss the important work you could do to represent and protect our country.

> > Wednesday, July 29, 2009 6:30 pm - 8:30 pm The U.S. Department of State Dean Acheson Auditorium 2201 C Street NW Washington, D.C. 20520

RSVPs are required; seating is limited. Participants must register at www.mpnsite.com/rsvp/dc.asp. Pre-screening information will be requested. Attendees should plan to arrive at least 30 minutes prior to the event to allow time for security screening.



careers.state.gov

U.S. citizenship is required. Equal opportunity employer

Sample e-Campaign Archives (click below)

- U.S. Department of State Diversity Career Networking Event in DALLAS, TX (November 4, 2015)
- Pratt & Whitney 'Empower Your Network' Event (Sept. 17, 2015 -- Hartford, CT)
- Bank of America Bilingual Mortgage Loan Officer -Charlotte, NC (8/24/15 start date)
- Explore Allstate Career Opportunities
- <u>Career Opportunity Alert! Compliance Officer, Buffalo, NY</u> (NDYFS)
- Bank of America Bilingual Mortgage Loan Officer -Charlotte, NC (7/27/15 start date)
- Explore Allstate Agency Owner Opportunities
- Exclusive entry to the QS World MBA Tour as a member of MPN (World MBA Tour)



Sample e-Newsletter Archives (click below text)

- Career Connection Nov. 2015
- Career Connection Feb.2015
- Career Connection 08/20/14
- Career Connection 05/13/14
- Career Connection 09/17/13
- Career Connection 05/23/13
- Career Connection 07/13/11



Sample Client Events planned by MPN









Sample Client Events planned by MPN

Coral Gables, FL







Raleigh, NC



San Antonio, TX



Coral Gables, FL

New York, NY



Raleigh, NC





Coral Gables, FL



Detroit, MI



Atlanta, GA



Anaheim, CA







Detroit, MI



Miami, FL











Miami, FL



Coral Gables, FL

Detroit, MI

Contact Information

Minority Professional Network, Inc. 570 Piedmont Ave. NE #55399 Atlanta, Georgia 30308 Direct: +1 (404) 629-9323 Toll-Free: 888-676-6389

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